



**BETTER COMMUNICATION BETWEEN
AREAS IMPROVES THE EXPERIENCE.
THE RESULT: HAPPY GUESTS AND
SATISFIED EMPLOYEES.**



WE UNDERSTAND HOW IMPORTANT YOUR GUESTS' EXPERIENCE IS.

Do you know which cities in Latin America were visited the most according to the **Mastercard Global Destination Cities Index 2019**?



	Regional Ranking
Cancun, Mexico	1
Punta Cana, Dominican Republic	2
Mayan Riviera, Mexico	3
Mexico City, Mexico	4
Lima, Peru	5
Santiago, Chile	6
Sao Paulo, Brazil	7
Buenos Aires, Argentina	8
Cusco, Peru	9
Panama City, Panama	10

At Motorola Solutions, we know what tourism means to Latin America and how important it is to give guests the best experience. That is why we created the Successful Communications Guide for the Hospitality Industry, so you can learn about the options that will help you provide quick and efficient responses and make you stand out from the crowd.



OUR GOAL IS TO HELP YOU ACHIEVE 3 EXTREMELY IMPORTANT OBJECTIVES:



Guests

Create a warm and welcoming **ATMOSPHERE** with personalized services that make your guests comfortable and optimize their experience so your hotel is always the first option they think of.



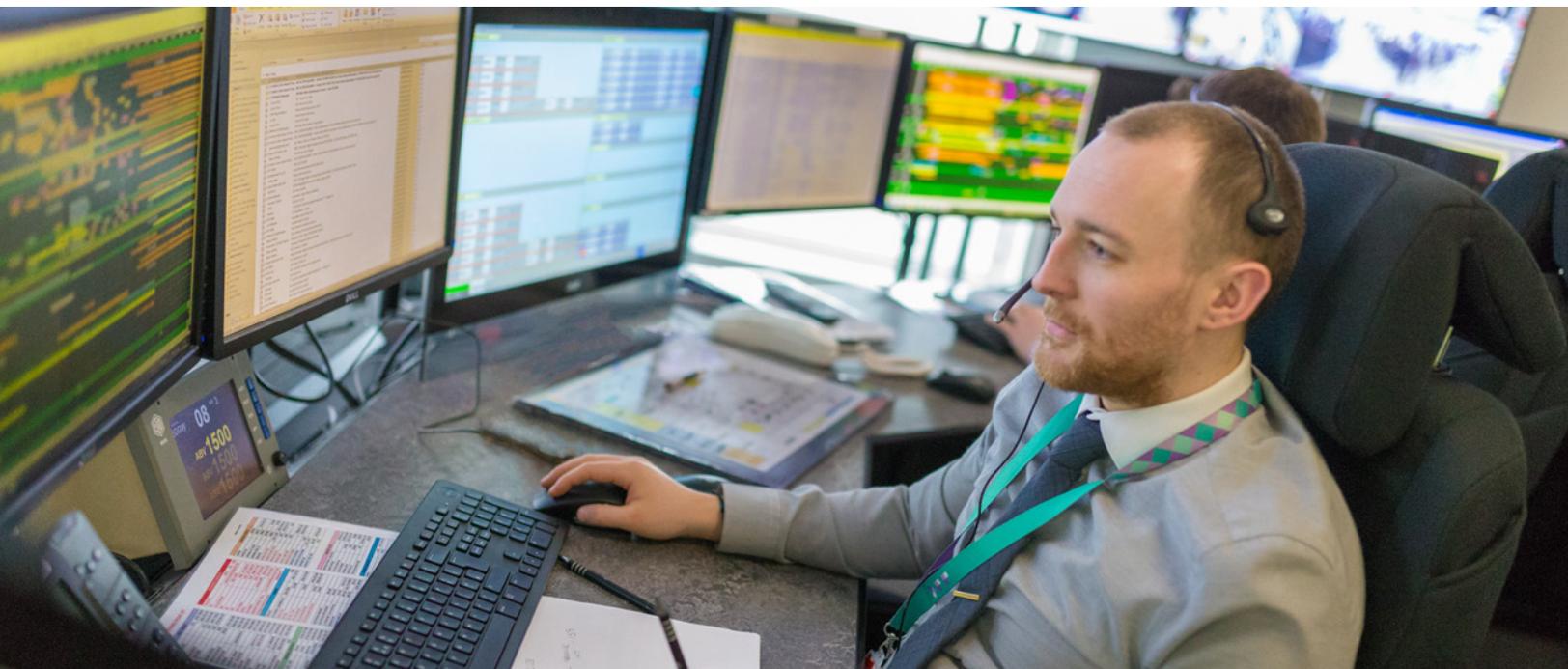
Operations

Ensure highly successful communication within your hotel's **ECOSYSTEM** by using the right technology so you can respond immediately, lower operating costs and provide outstanding guest service.



Infrastructure

Design a communication **ENVIRONMENT** that boosts your efficiency, speed and coverage, while providing information and security to your hotel's guests and staff.





APPLICATIONS

One of the most important technology platforms is business mobility, which translates into:

- Giving organizations the opportunity to strengthen their business by expanding their presence.
- Connecting employees so they can work with coworkers, managers, customers or suppliers no matter where they are.
- Avoiding downtime.



This is where applications come in. Cell phones and tablets aren't the only devices that can use applications. Digital radios can too, with endless options. Request a live demonstration. We will come to your offices.

- | | |
|--|--|
|  Work Orders |  Personnel Management |
|  Dispatch Consoles |  Communications Recording |
|  Network Monitoring |  Telemetry |
|  Lone Worker |  Telephony |
|  Radio on Your Cell Phone |  Text Messages |
|  Interoperability |  Integrated GPS |
|  Email |  Integrated Bluetooth |
|  Man-Down Applications |  Indoor Positioning |
| |  Alarm Control and Notification |

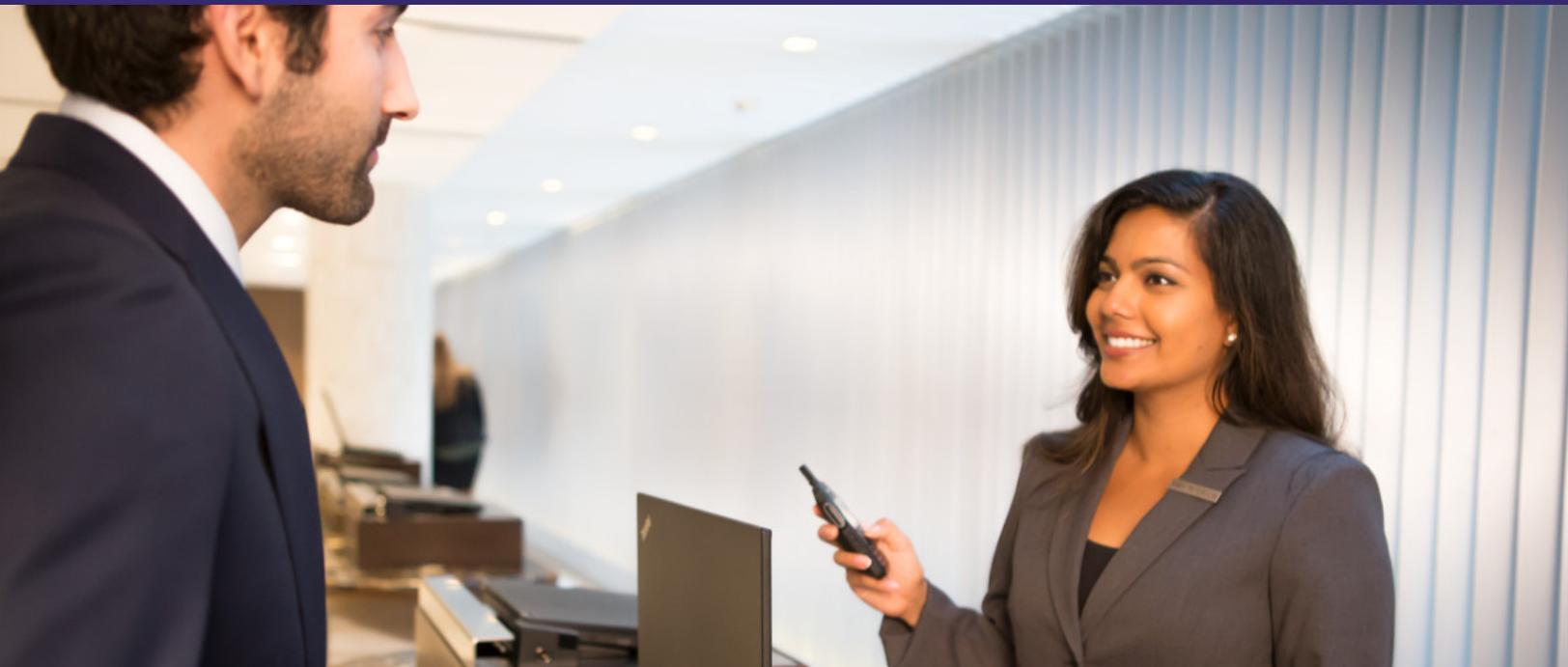
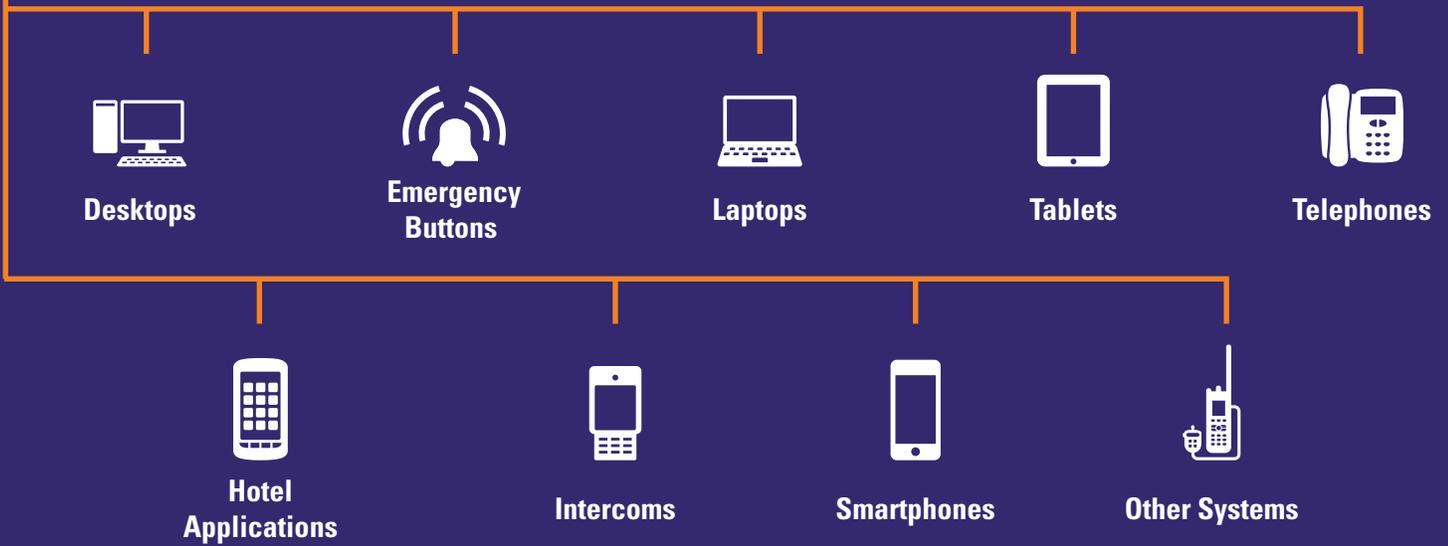
CUTTING-EDGE TECHNOLOGY



Communications evolve every day and you do not want to fall behind. The digital era is here and your communications should adapt to the growth of your operations, guarantee that they run smoothly and anticipate what is next with long-lasting technology.



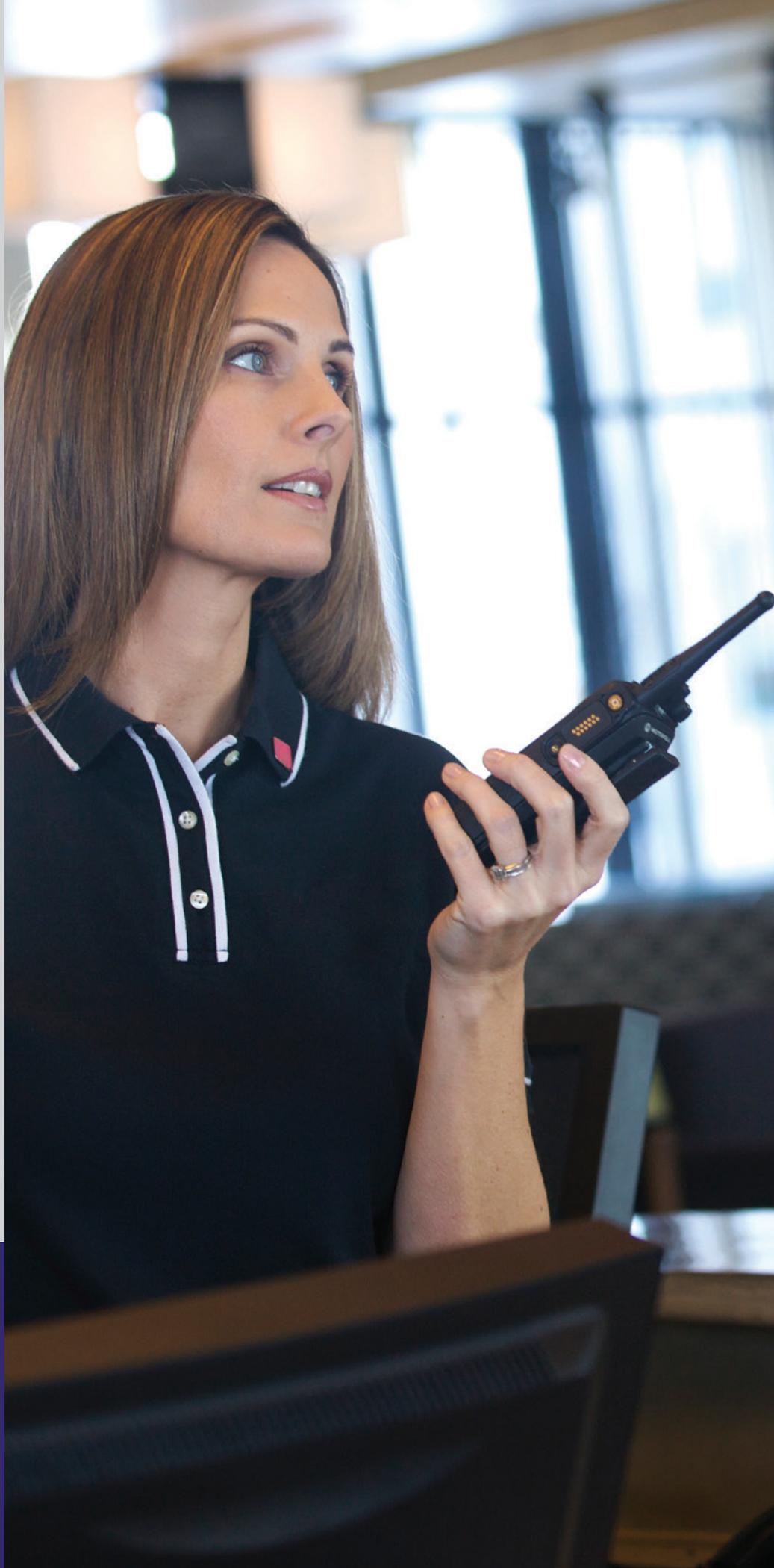
Hotels need their communications to connect:



COST

When you purchase new technology, cost is definitely an important consideration; but carefully examining the benefits that the new technology will bring is even more important:

-  Training
-  Repairs with Quicker Turnaround Times
-  Cutting-Edge Technology
-  Maintenance and Update Services
-  Great Resistance
-  No Charges for Air Time or Call Length
-  Personalized Service
-  Short-Term Return on Investment
-  Financing
-  Extended Warranty
-  Tech Support by Phone or Online
-  Long Service Life



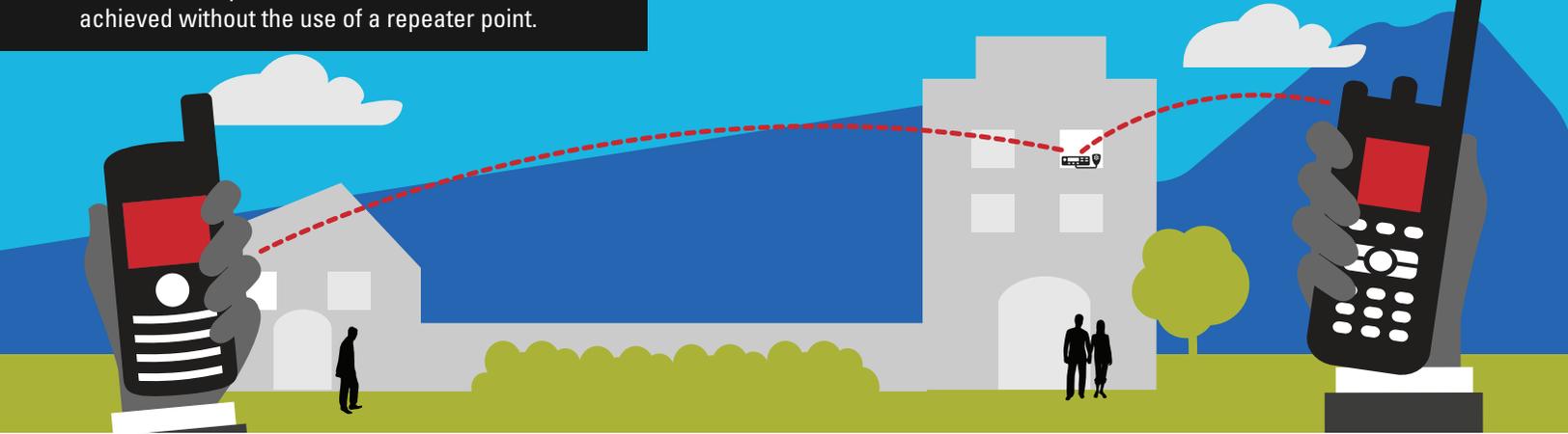
- Boost profits
- Improve guest services
- Expand and improve operations
- Save money
- Gain competitive advantages

OPTIMAL COVERAGE

With Motorola Solutions radios, you can communicate where you want, with whom you want, whenever you want. Our systems offer local, national and international coverage, and are compatible with other systems, so you can improve your operations and reinforce your security.

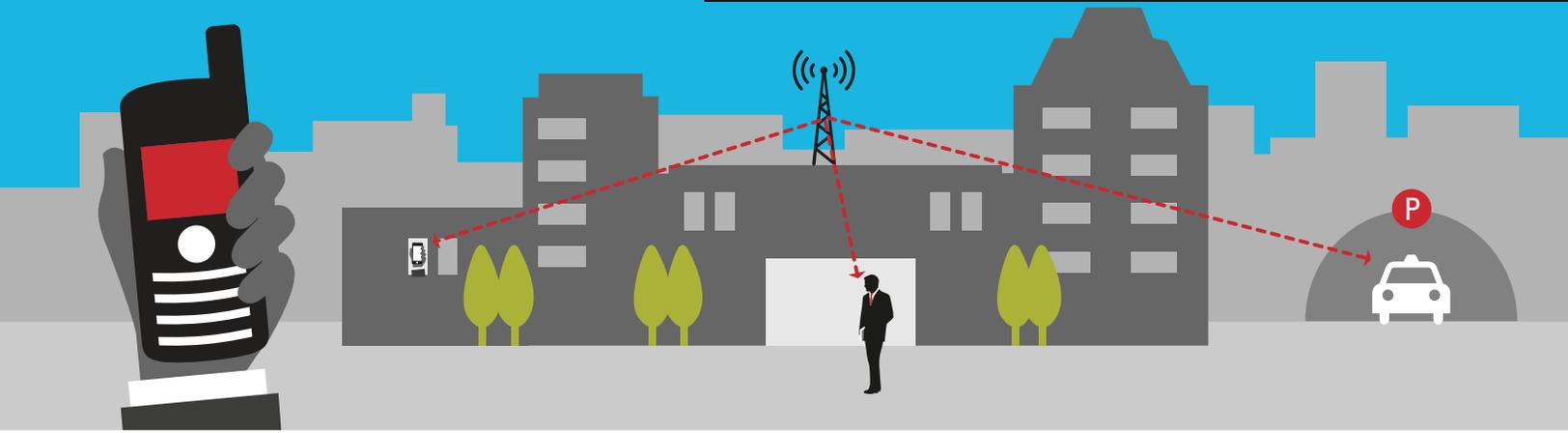
SMALL HOTEL / SMALL AREA

Mobile and/or portable radio-to-radio communication achieved without the use of a repeater point.



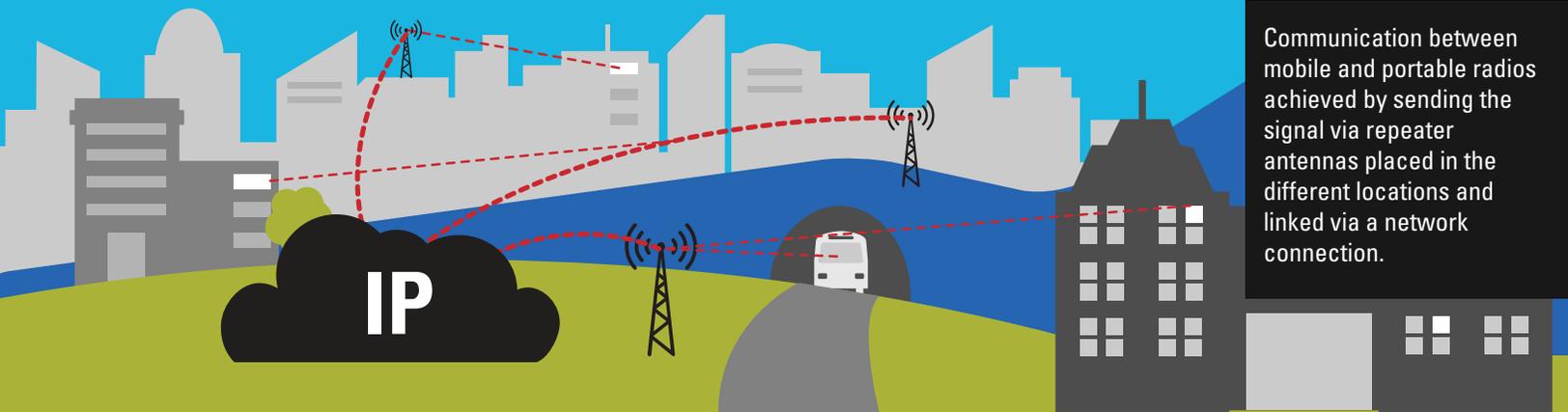
MEDIUM / LARGE HOTEL

Communication between mobile and portable radios achieved by sending the signal via repeater antennas placed around a campus, building, etc.



LARGE HOTEL IN A LARGE AREA / COMMUNICATION BETWEEN DIFFERENT GEOGRAPHIC AREAS OR CONFLICT ZONES

Communication between mobile and portable radios achieved by sending the signal via repeater antennas placed in the different locations and linked via a network connection.

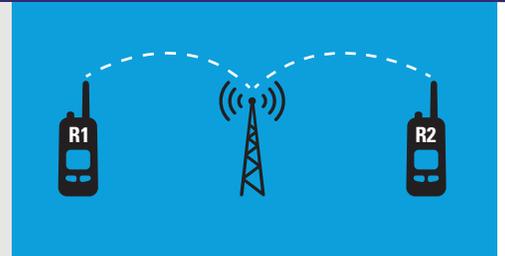


RELIABLE SYSTEMS

Now that you know about range and coverage, take a look at the differences between the robust MOTOTRBO™ systems that provide even more benefits when you communicate by voice, text and data, and that are totally reliable in guaranteeing highly effective and seamless communication.

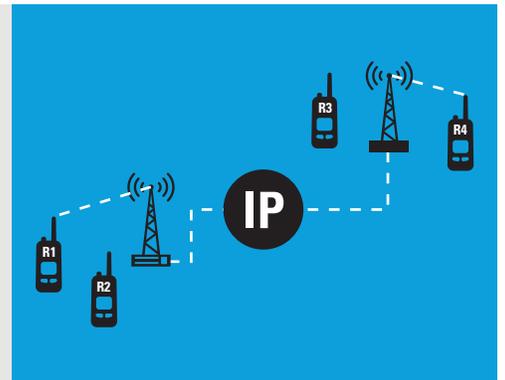
Conventional System

- One repeater.
- Point-to-point communication.
- Range is limited by buildings and natural barriers; limitations are overcome with a repeater that transmits the signal farther.
- TDMA technology allows for 2 simultaneous calls per repeater, thus doubling user capacity.
- Supports up to 200 users per repeater.



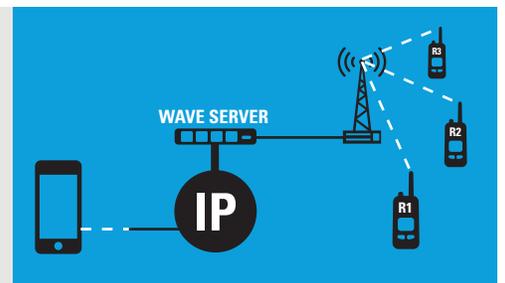
IP Site Connect System

- Use of the power of internet in geographically dispersed areas
- Connect up to 15 single sites to form an extended area network
- Users can roam freely from one site to another in an extended coverage area
- Allows different bands UHF, VHF and 800 mhz to communicate with each other without any problems
- Unify users of different buildings to overcome physical barriers operating in conventional mode
- Ideal for low traffic communication
- Supports single-site or multi-site deployments up to 15 sites
- Supports 200 users per site



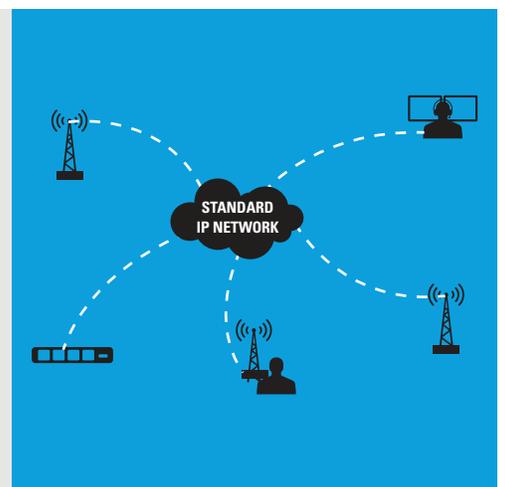
Capacity Plus System

- Dynamic single-site trunking system.
- Unique channel-waiting technology by Motorola Solutions assigns channels efficiently.
- Compatible with the WAVE app (radio on your cell phone).
- Ideal for medium traffic.
- Scalable system, from 1 repeater up to 8 repeaters.
- Up to 200 users per repeater for a total of 1600 users.



Capacity Max System

- Distributed and flexible architecture connected to a standard IP network for efficient operations and solid reliability.
- Fully compliant with the DMR Tier 3 operation mode.
- Next-generation system management and capability monitoring makes it possible to manage profiles and configurations, and address failures quickly.
- Multiple levels of recovery capacity and great tolerance for failures.
- Option of redundancy or switching in the face of errors to eliminate the single trunking point of failure.
- Greater scalability extends coverage up to 15 facilities.
- By having greater capacity, it can provide up to 29 voice and data channels per site.
- Provides 12 dedicated data channels per site to support operations with large volumes of data.



Our Consulting Service can help you design your architecture and correctly deploy the system. We also offer managed services to help you get the most out of your operation, decrease your operating costs, increase the return on investment and reduce the risks associated with the technology operations.

LONGER SERVICE LIFE

Although we design long-lasting radios, tested under the strictest international standards to maximize your investment, we offer support services and options to ensure that your radios operate at peak performance ... no matter how long you use them for.



More than 100 authorized service centers in Latin America



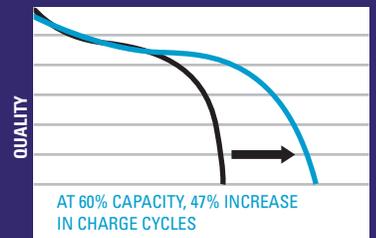
Tailored Services

- **ADVANCED Services for MOTOTRBO CAPACITY MAX SYSTEMS**
- **ESSENTIAL Services for MOTOTRBO SYSTEMS**
- **ESSENTIAL Services for MOTOTRBO TWO-WAY RADIOS**



Long-Lasting IMPRESS™ Batteries

ONLY IMPRESS™ BATTERIES CAN CHARGE **150 TIMES MORE THAN** STANDARD BATTERIES AND LAST **43% LONGER**



Protection Accessories

Choose between comfortable and flexible nylon covers, and hard, resistant and rugged leather cases.

ACCESSORIES AND DEVICES

We have the ideal accessories and devices for your business. ASK our experts about our recommendations for your type of hotel.

RADIO PORTFOLIO

COMMERCIAL	ENTRY PROFESSIONAL	PROFESSIONAL CORE	PROFESSIONAL ENHANCED
 <p>DEP450 DIGITAL SL500</p>	 <p>DEP550e DEP570e SL500e</p>	 <p>DGP5050e DGP5550e</p>	 <p>DGP8050e DGP8550e DGP8550 EX DGP8050 EX</p> <p>DGM8500e DGM8000e</p>
 <p>DEM400</p> <p>DEM300</p>	 <p>DEM500</p>	 <p>DGM 5500e</p> <p>DGM 5000e</p>	 <p>DGM8500e DGM8000e</p>
Voice	Voice Basic Systems	Voice Basic Systems Wi-Fi	Voice Systems Data Apps Wi-Fi

COMBINE WITH THE RIGHT ACCESSORY

EARPHONES	HEADPHONES	WIRELESS BLUETOOTH® FOR MOBILE AND PORTABLE RADIOS	BATTERIES AND CHARGERS
			
REMOTE SPEAKER MICROPHONES	MICROPHONES FOR MOBILE RADIOS	TRANSPORT SOLUTIONS	MOUNTING AND INSTALLATION KITS
			



AND ABOVE ALL, SAFETY IS THE MOST IMPORTANT THING

Because if there is a threat to the safety of your guests, employees or hotel operations, you want to respond **IMMEDIATELY**. The durability of MOTOROLA radios allows you to meet your goal, whatever it may be.



NOISE CANCELLATION

To hear instructions clearly in case of an evacuation



COLD RESISTANCE

To stay in in touch, no matter the weather



WATER RESISTANCE

In case of strong rains or hurricanes



HEAT RESISTANCE

In case of fires or extreme weather



IMPACT RESISTANCE

To handle any emergency



DUST RESISTANCE

To prevent damage to equipment and ensure seamless communication



INTRINSICALLY SECURE

For risky situations where flammable gasses are present



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GUESTS: ATMOSPHERE

MOTOTRBO™

- Delivering a five-star service to **the hospitality industry.**
- Bringing the **guest experience** to new heights through comprehensive communications.
- Providing such **exceptional** customer service through **seamless communication** that guests are sure to come back.

Imagine a world in which guests become your promoters and partners for life, enhancing their experience from the moment they walk through the door of your hotel.

OPERATIONS: ECOSYSTEM

Connecting employees with the right technology is the key to guest satisfaction



Guest Relations



Food and Beverages



Cleaning Services



Facilities and Maintenance



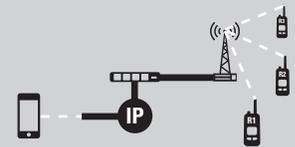
Guest Safety

INFRASTRUCTURE: ENVIRONMENT

Having the best technology gives you a significant competitive advantage



Devices and Accessories



Systems



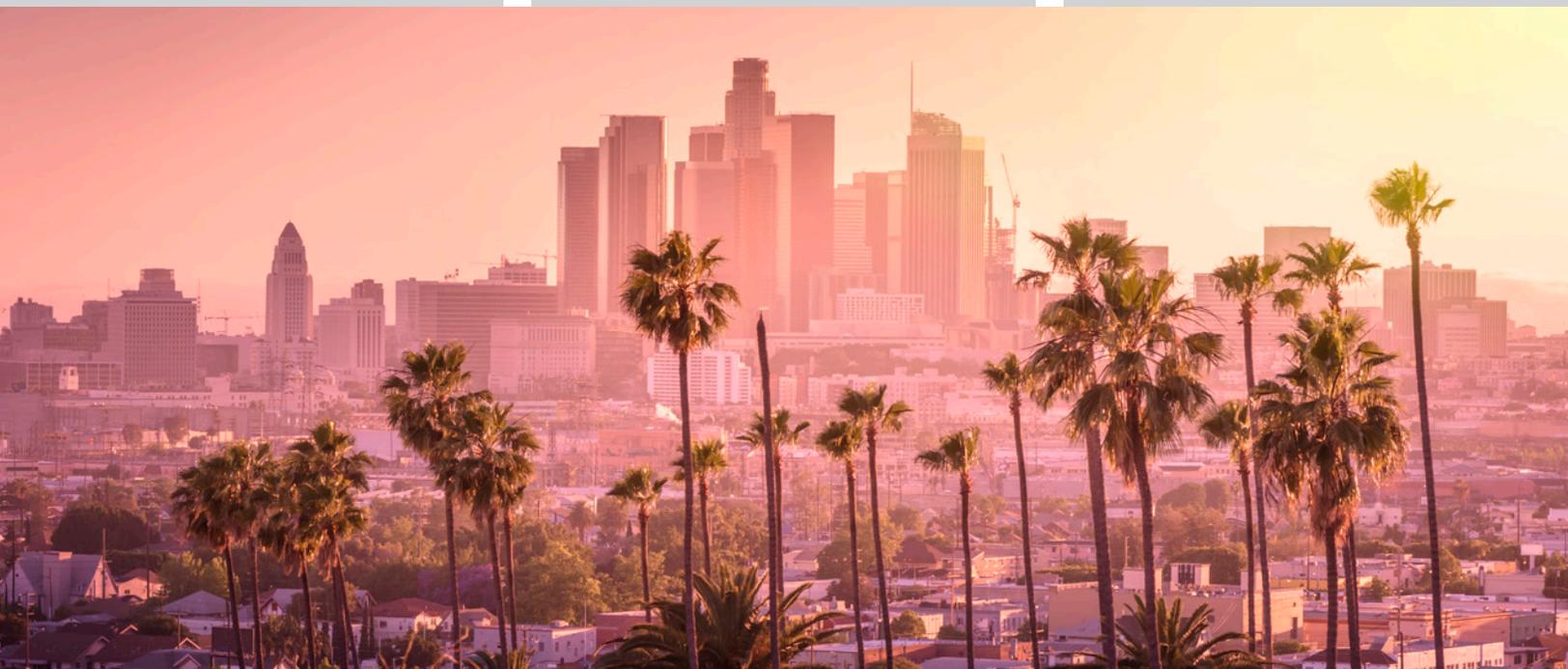
Applications



Services



Solutions





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